

บริษัท วี.แอล. เอ็นเตอร์ไพรส์ จำกัด (มหาชน) / V.L. Enterprise Public Company Limited 41 ถนนอโตก-ดินแดง แขวงมักกะสัน เขตราชเทวี กรุงเทพฯ 10400 โทร. 0-2254-6604-5 โทรสาร 0-2254-8749

13 August 2020

Subject Management Discussion and Analysis for 3-month period ended 30 June 2020

To President

The Stock Exchange of Thailand

V.L. Enterprise Public Company limited ("the company") would like to clarify the operating results for the second quarter of 2020 ended 30 June 2020 as follows:

In the second quarter of 2020 (Q2/2020), Service revenue equals to 155.26 MB, decreased by 25.94 MB or equivalent to 14.31%. Company has impacted from the showdown economy caused by COVID-19 pandemic and country lockdown that have impacted almost every segment, led to slowing down consumption fuel impact to fuel usage.

Cost of service in Q2/2020 was 116.07 MB, decreased from the same period of last year by 15.57%, The main reason decreased was volume of fuel usage.

Gross profit in Q2/2020 was 39.19 MB or equivalent to 25.24% from service income. Gross profit income in Q2/2019 was 43.73 MB or equivalent to 24.14% from service income. It is slightly increased because of decrease of volume in usage fuel oil in which one of cost structure.

Net profit income in Q2/2020 was 14.75 MB decreased from the same quarter of last year by 2.34 MB or equivalent to 13.69%. It is because of the company paid of loan from bank and the affect of decreased in interest rate.

Sincerely Yours

(Mrs. Chutipa Klinsuwan)

Chief Executive Officer